

MINUTES

February 18, 2020

Hendersonville ABC Board of Directors Meeting

Conference Room – 205 S. Church St., Hendersonville, NC 28792

10:00 a.m.

Directors Present: Charles L. Byrd – Board Chairman - Unavailable

Marcie Kane – Board Member

Sherri Metzger – Board Member

Staff Present: Jeff Nance – General Manager

Cheryl McCraw – Chief Financial Officer

Robbie Morgan – Deputy Financial Officer/ Inventory Control Manager

1. Call to Order: Ms. Kane called the meeting to order at 10:00 a.m.

2. Community Comments: NA

3. The Board Reviewed Article GS18B – 201

4. Consideration of Agenda and Minutes: Ms. Metzger asked for a Motion to approve the Agenda and Minutes as presented. Ms. Kane so moved. Motion approved as presented.

5. Law Enforcement: The General Manager reviewed the report with the Board members.

6. Old Business: In-Store Spirituous Liquor Tasting Policy was reviewed by the Board. Ms. Metzger asked for a Motion to approve our In-Store Spirituous Liquor Tasting Policy as presented. Ms. Kane so moved. Motion approved as presented.

7. New Business:

Ms. McCraw presented the Sales Report: *See Filed Documents

- Sales – Up \$ 30,236.16 (Month) (5.3%)
- Sales – Up \$414,617.39 (Year) (8.8%)
- Store #1 Loss - **\$18.59**
- Store #2 Loss - **\$26.66**
- Store #3 Loss - **\$13.00**

Ms. McCraw presented the Financial Reports: *See Filed Document

Ms. Metzger asked for a Motion to accept the Financial Reports as presented. Ms. Kane so moved. Motion approved as presented.

8. General Managers Report:

- *Mid-Year Audit completed last week by Terry Andersen and he will provide us a report on his findings later this week.*
- *Fraudulent ACH Transaction Update; received/recovered \$129,949.21 in the fraud case. Still waiting on our Insurance to decide about whether we have any coverage for this type of situation.*
- *Cyber Threat Awareness Training in Hickory, NC. February 20, 2019 from 9:00 am to 11:00 am. Mr. Nance, Ms. McCraw and Ms. Morgan will attend*
- *Board Goals: 2019 – 2020 through 2020 – 2021; Mr. Nance reviews Action Plan with Board Members, further discussion next month.*

9. Chairman's Observations: NA

10. Board Member's Observations: *Ms. Metzger mentioned a news clip on the increased cost of Mixed Drinks at Restaurants.*

Meeting Adjourned.

The next Board Meeting will be March 17, 2020.

Board Chairman

Board Member

Board Member

A59/59